## The Interview

You never get a second chance to make a first impression, so make sure your interview skills are practiced and polished before you get in front of a prospective employer.

#### Before the interview

- Ask yourself why the employer would want to hire you
- List the great skills and abilities you would bring to the particular job you've applied for
- Confirm that your list is accurate with your friends, family, or YMCA employment counsellor
- Always do your homework by researching the company and the position as much as possible
- Write out and memorize a list of questions you want to ask the employer

# Anticipate interviewers' commonly asked questions – and have responses ready

- How did you hear about the job and what made you interested?
  This is where your research on the job and company will come in handy
- Tell me about yourself. When responding, speak in more detail about the information listed on your resume
- Where do you see yourself in five years? Be honest. Try to provide a response that shows your commitment to personal and team growth
- Tell me what your strengths and weakness are. Focus on your good qualities and be honest without sounding too overconfident
- What previous experience and/or skills do you bring to the job?
  Remember, this is your chance to market yourself. You have done your homework and now it is time to showcase it
- Do you have any questions about the job? Use the list of questions you have prepared. Don't forget to get feedback in advance from friends, family, and your YMCA counsellor

## Preparation of the Interview

- Research the company
- Know the name of the person you are to meet
- Dress appropriately for the interview, "one step up" from what is required on the job
- Make sure you are well groomed
- Leave yourself time to get to the interview and still be early
- Take a copy of your resume, paper and a pen
- Practice answering questions that you may be asked in front of a mirror
- Be able to describe your strengths, skills and abilities by giving examples
- Prepare questions to ask the interviewer

## The Interview

- Your interview starts as soon as you get off the bus or out of your car
- Make sure you are 10 -15 minutes early
- Be polite and courteous to everyone you meet
- Don't chew gum, eat, drink coffee, or smoke
- Be positive, enthusiastic, energetic and professional
- Don't be too familiar and don't fidget
- Look confident, maintain good eye contact, offer a firm handshake
- Don't sit down until you are asked to
- Don't rush through the interview, take time to think and answer the questions, don't give yes and no answers, provide relevant information
- Reflect your skills and abilities in your answers; be honest
- Don't criticize anyone, make excuses, be aggressive or indecisive
- Be aware of verbal and non-verbal cues, know when the interview is over
- Thank the interviewer for their time; ask when they will be making a decision and if you can contact them

## Follow-up

- If you told the interviewer you will call, make sure that you do
- Write a thank you letter or email to the interviewer
- Make sure that employers can get in touch with you, and don't leave inappropriate greetings on your voice mail, equally annoying are long messages and music

## **Questions to Ask**

- What would be my duties and responsibilities?
- What would be the hours of work?
- Will there be overtime?
- Will I require any special training before starting the job?
- Will I require any special clothing? (ie uniform, safety boots)
- Does this company offer training?
- Who will I be reporting to?
- How soon would I be able to start if I am hired?

## **Questions Employers Should Not Ask**

- Are you married? Do you have a boyfriend?
- How old are you?
- What church do you attend?
- Have you ever been arrested?
- What nationality are you?
- What political party do you support?
- What is your sexual orientation?
- Do you suffer from any illnesses or diseases?
- How much do you weigh?

Discrimination is **ILLEGAL**. Employers should know the law, but some don't and some ignore it. If you are uncomfortable or sense the employer is discriminatory tell your teacher.

#### Interview DOs

- Dress a bit more formally than you would on an average day
- Make eye contact with the person who will be interviewing you
- Introduce yourself. Don't wait
- Smile, be pleasant, and show your enthusiasm
- Listen closely and respond clearly. It is okay to pause to think about your answer
- Be honest when answering a question
- Summarize by recapping and stating your genuine interest in the job
- Make sure you arrange a time to call back for a follow up
- Sell yourself by being yourself. Never over exaggerate your abilities
- Breathe and relax. Remember that the interviewer also wants you to shine

### Interview DON'Ts

- Whatever you do, never be late. If you think that you are running into a time problem, call and explain your situation immediately. You may want to ask if you should reschedule
- Do not fidget in your chair or with your hands or your hair. Try and mimic the person's body position across from you
- Do not lie. Always tell the truth even if you think it might jeopardize you getting the job
- Do not eat or chew gum or candy during the interview
- Do not say anything bad or negative about past employers or colleagues – ever
- · Do not be aggressive or too timid

### After the interview

Reviewing your experience after the interview is over is a critical step to learning and improving your interview skills. Mentally review what you think you did well – and not so well. Make notes on what you would do differently the next time. You may also want to send a thank you card or note.

Your YMCA employment counsellor can help you every step of the way. Never be afraid to ask for help, because that is our job.